



Repak Members Conference 2009
Andrew Hetherington – CEO Repak





Outline of Presentation

- Repak Results
- Repak services to members
- New challenges
- Outlook for 2010 Fees

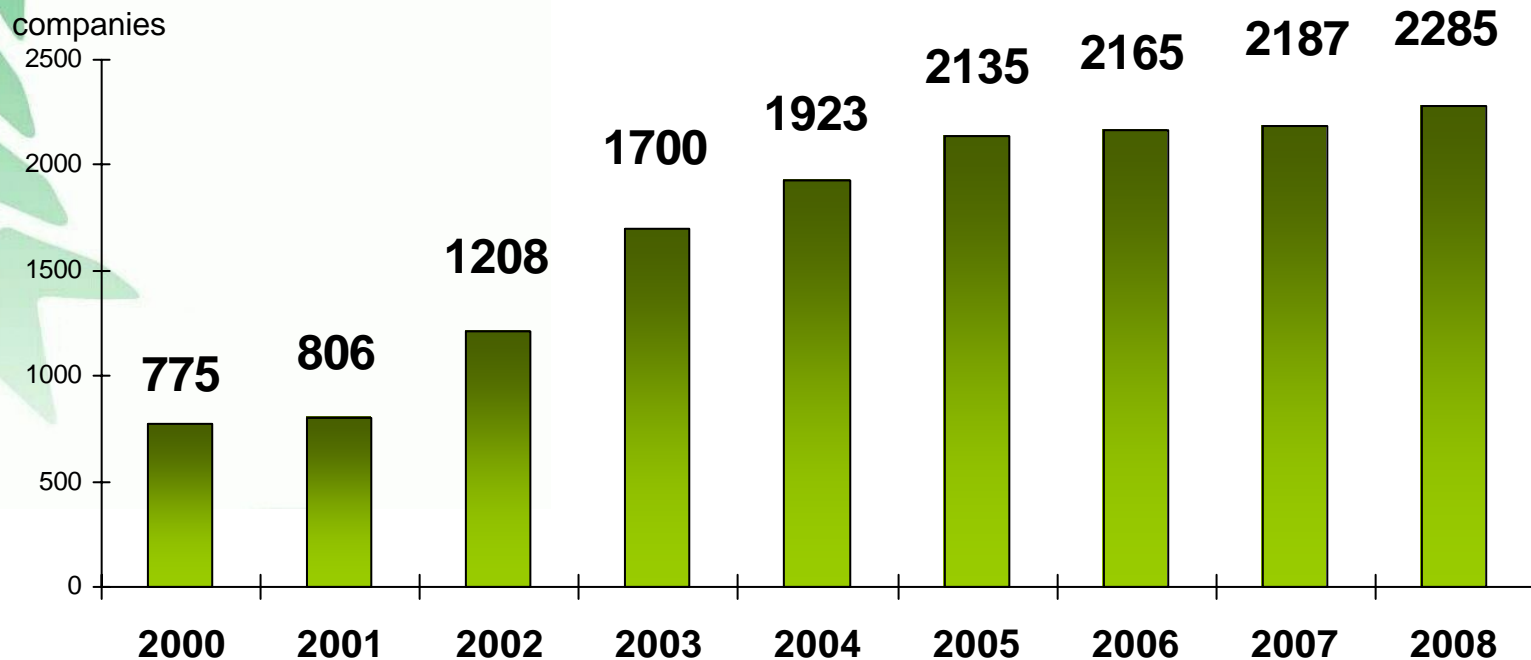


Repak Results



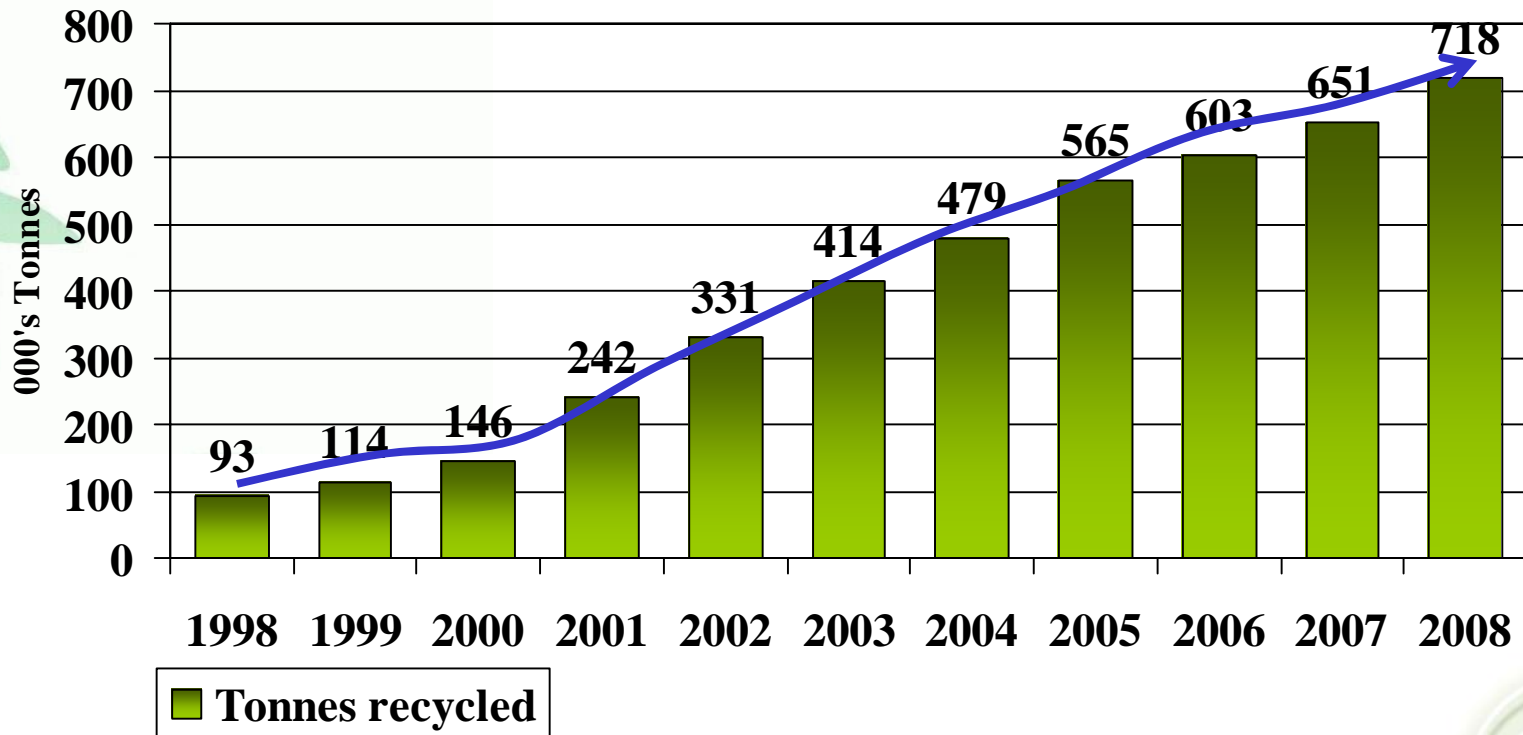


Repak membership continuing to grow – but at slower rate

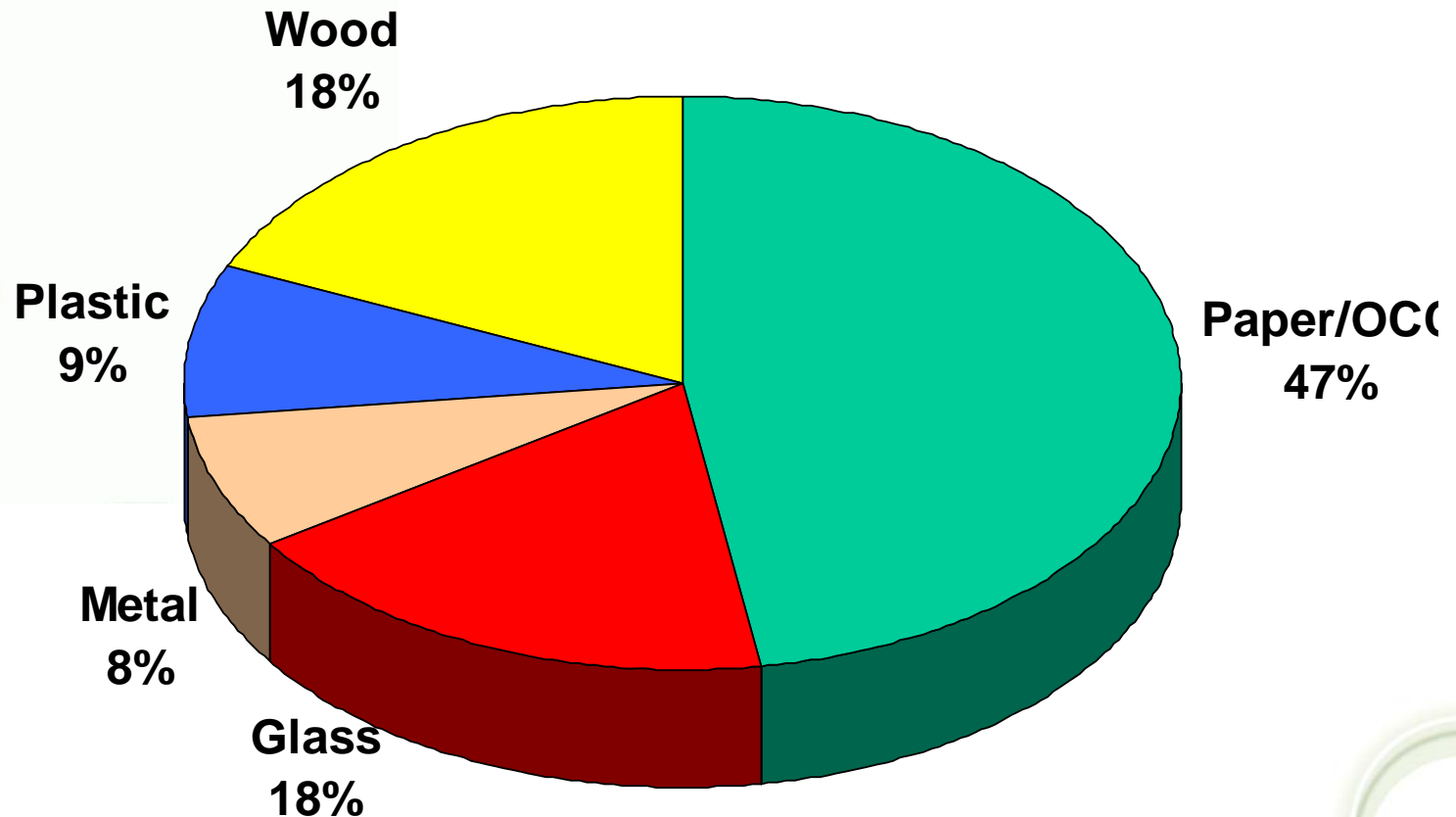




Volume of packaging recycling growing



Paper/OCC and Glass almost two-thirds of materials recovered in 2008

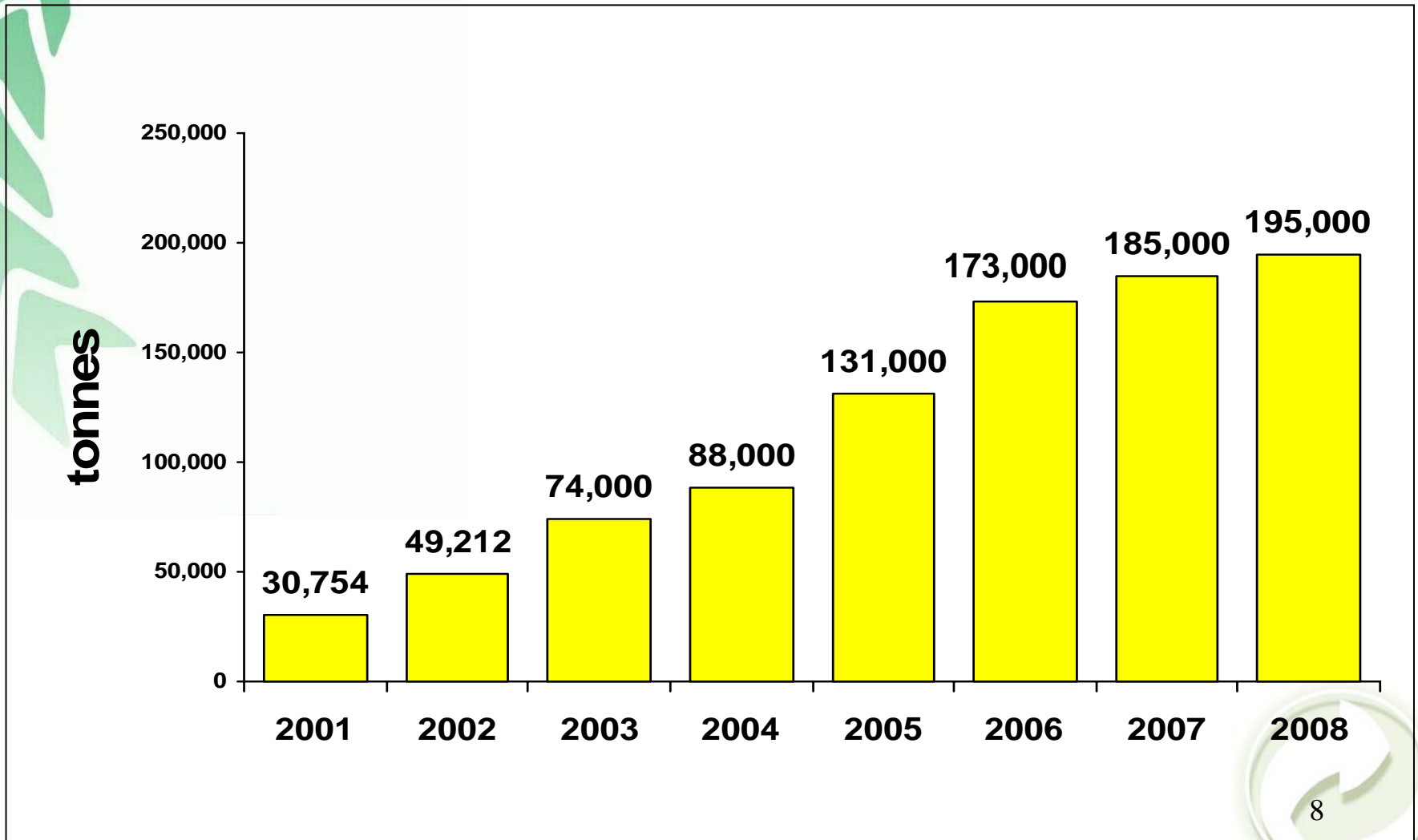




Major growth in Paper and Plastics

Material	Tonnes Recovered	% Increase 2008 v 2007
Glass	127,700	+2.2%
Paper	339,100	+18.4%
Plastics	61,100	+17%
Metals	54,900	0%
Wood	130,000	+4%

Domestic tonnes increasing rapidly





Repak Services





Repak – Serving our Members

- Repak On-Line Statistics (ROLS)
- On-line communications to members
- Repak Recycling Week
- Green Christmas /Easter Campaign
- Members Awards
- Carbon Calculators
- Best practice – prevention and minimisation



Challenges





New Packaging Regulations

- New Packaging Regulations 2008 - *de minimis* thresholds reduced 10 tonnes
- Intention was to have more companies in and paying
- Regulations not being enforced – widespread evasion
- Compliant members carrying the burden



Government wants Repak to do more

- Higher recovery targets – 75% by 2013?
- Packaging Prevention and Minimisation – extended campaign / Repak to take lead role
- Greater education / awareness campaigns
- More recovery of recyclables – sports events, concerts etc

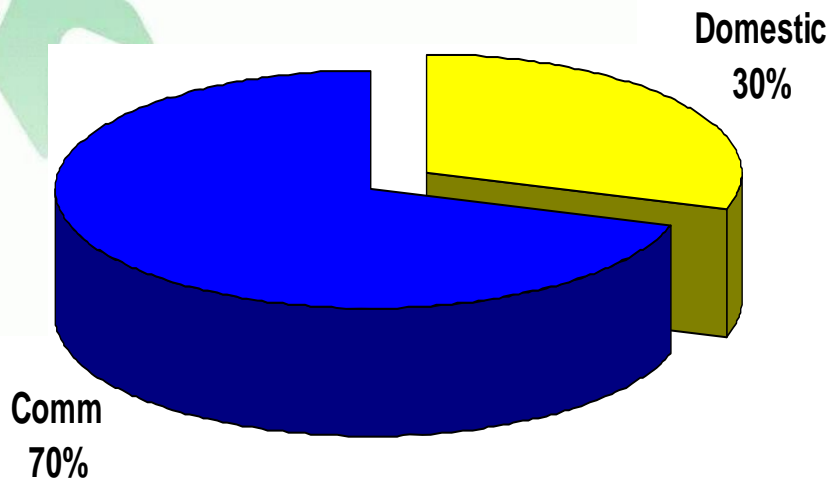


Changing economic environment

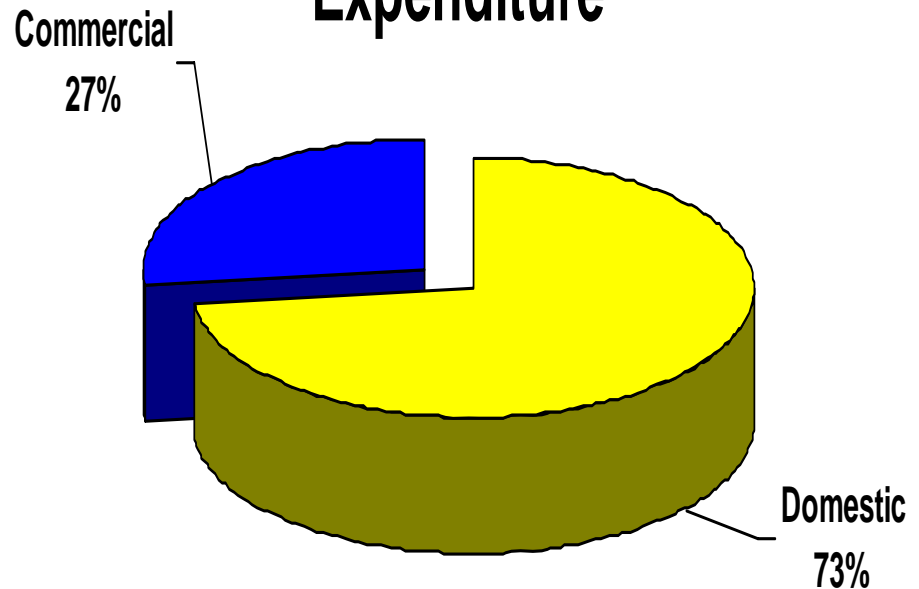
- Difficult trading difficulties for most companies
- **Value** of sales down – but **volumes** not down as much
- Materials presented for recycling still growing
- Household (costly!) recycling still growing. Consumers becoming more aware and more sophisticated

Cost of household tonnes

Volume recovered



Expenditure





Outlook for Fees 2010





Background

- Repak a not-for-profit organisation. Must “break-even” one year with the next
- Required to meet Ireland’s targets
- Continued pressure from Environment Minister to increase recycling rates – and pay more
- Repak fees frozen for 2009 – means ability to pay costs in future years severely impaired



Fee increase - outlook

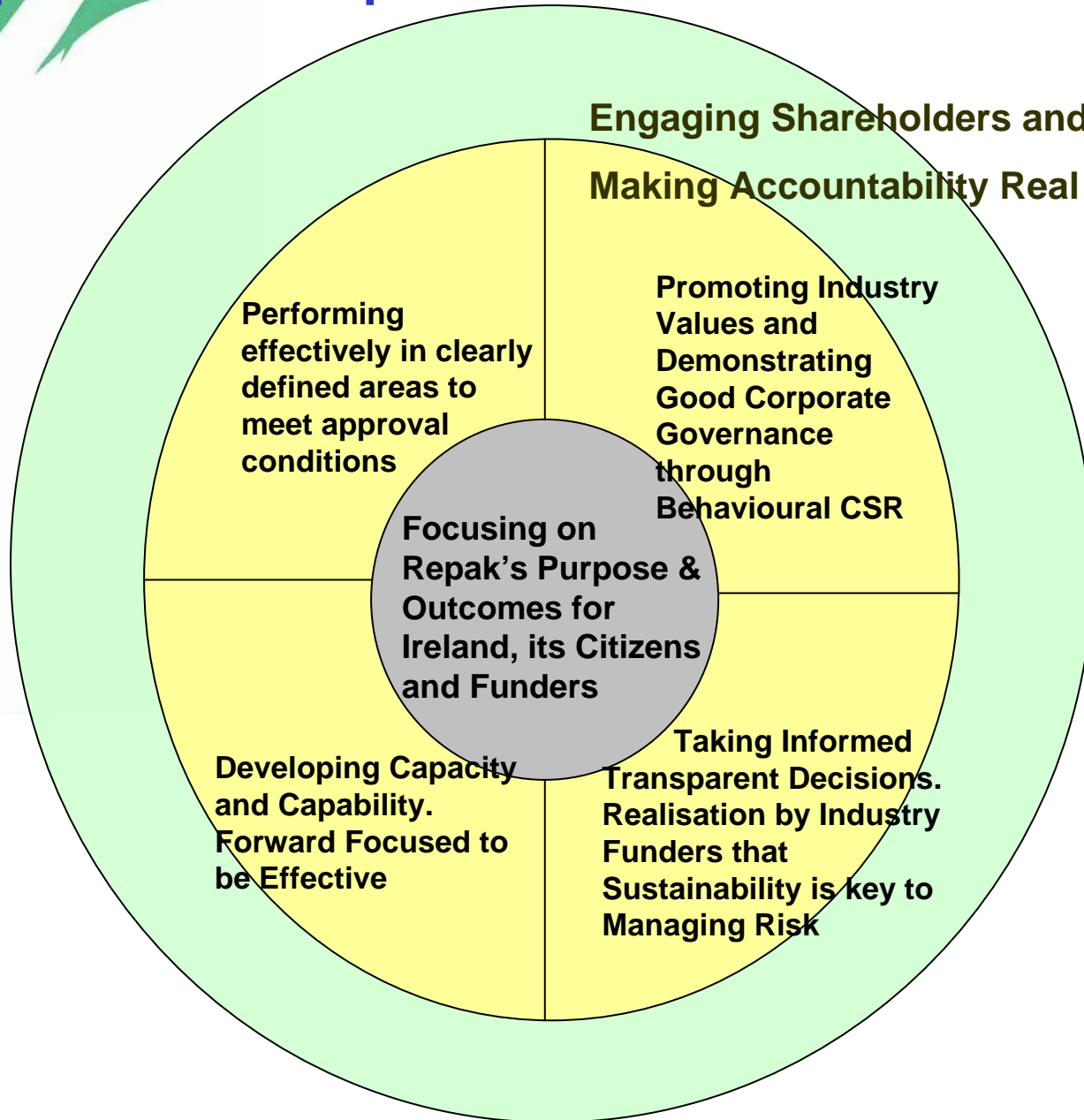
- Recycling volumes continuing to grow – especially more costly domestic tonnes
- Local authorities continuing to seek higher subsidies
- Forthcoming Eunomia report to Government – proposing full cost recovery!
- Would lead to massive pressure on Repak fees



Fee increase - process

- Repak board – has conducted a full review and examination of 2010 fees
- Negotiations with Minister
- Key stakeholders consulted
- Members consulted
- Announcement – no fee increase for 2010

Repak Principles of Good Government





Thank you

